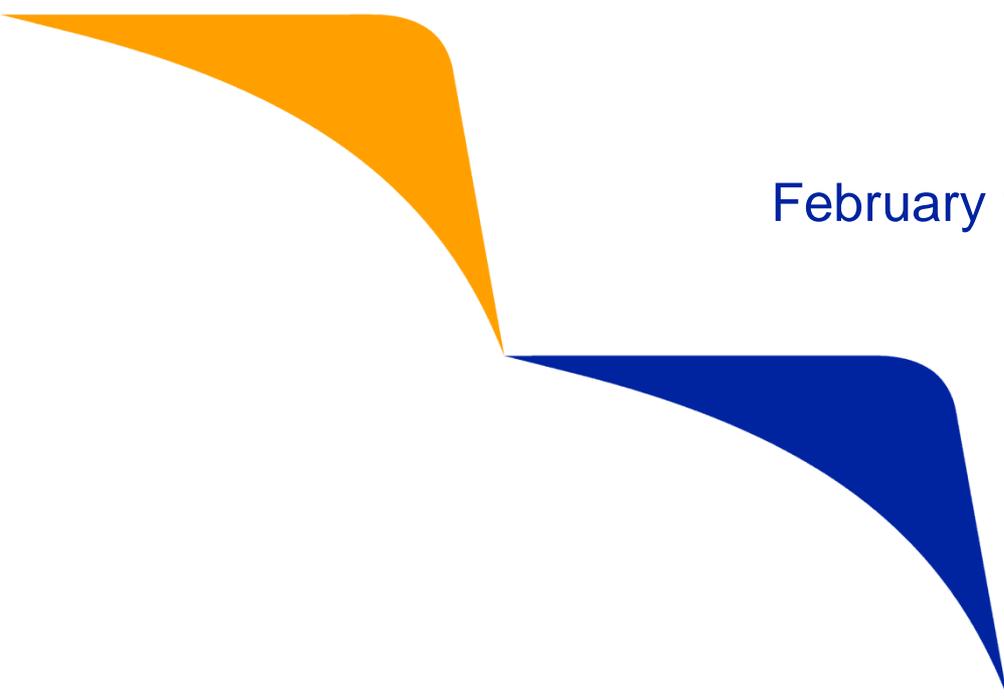




Americas Merchant PIN Security Compromise Trends and Best Practices Webinar

February 13, 2013



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Agenda



- PIN-Entry Device (PED) Compromise Trends and Security Vulnerabilities
- Review of recent attacks and best practices for prevention
- Review of Visa PED Usage Mandates
 - Review of Visa's PED Retirement Mandates
- Review of PED Usage Best Practices
- An Overview of Visa's US Authentication Announcement
- Q & A

NOTE: This deck will be posted on www.visa.com/cisp

Global Payment Systems Risk Strategy



A multi-layered approach

Build and **enhance** stakeholder trust in Visa as the most secure way to pay and be paid



PIN Entry Device (PED) Tampering Cases



- **Number of PED tampering cases increasing**
 - Criminals target merchants with certain PED models
 - Attacks on older vulnerable PEDs and newer PED models
 - Wireless models becoming a target
 - Small and large merchants, often multiple stores, targeted
 - Swap out PEDs with altered PEDs
- **Attacks are more sophisticated & technically advanced**
 - Recent attacks involved *VeriFone Everest* and *Ingenico i3070 PED* models
 - However new PED models are being targeted
- **Evidence of technology being exported globally**

PED Tampering usually involves:

- A second mag stripe reader or connection to existing reader
- Additional circuit board(s)
- Keypad membrane
- Bluetooth device
- Flash memory chip or drive

Americas PED Tampering



North America

- Attacks on chain stores with older POS PEDs
- POS PEDs not well secured
- Criminals travel across country replicating attack
- Perform ATM cash-outs immediately

Latin America

- Attacks in Peru, Chile and Colombia
- Highly sophisticated attacks
- PED swaps involved social engineering
- Newer PCI approved PEDs found
- Wireless PEDs targeted, difficult to physically secure



VeriFone Everest



Normal

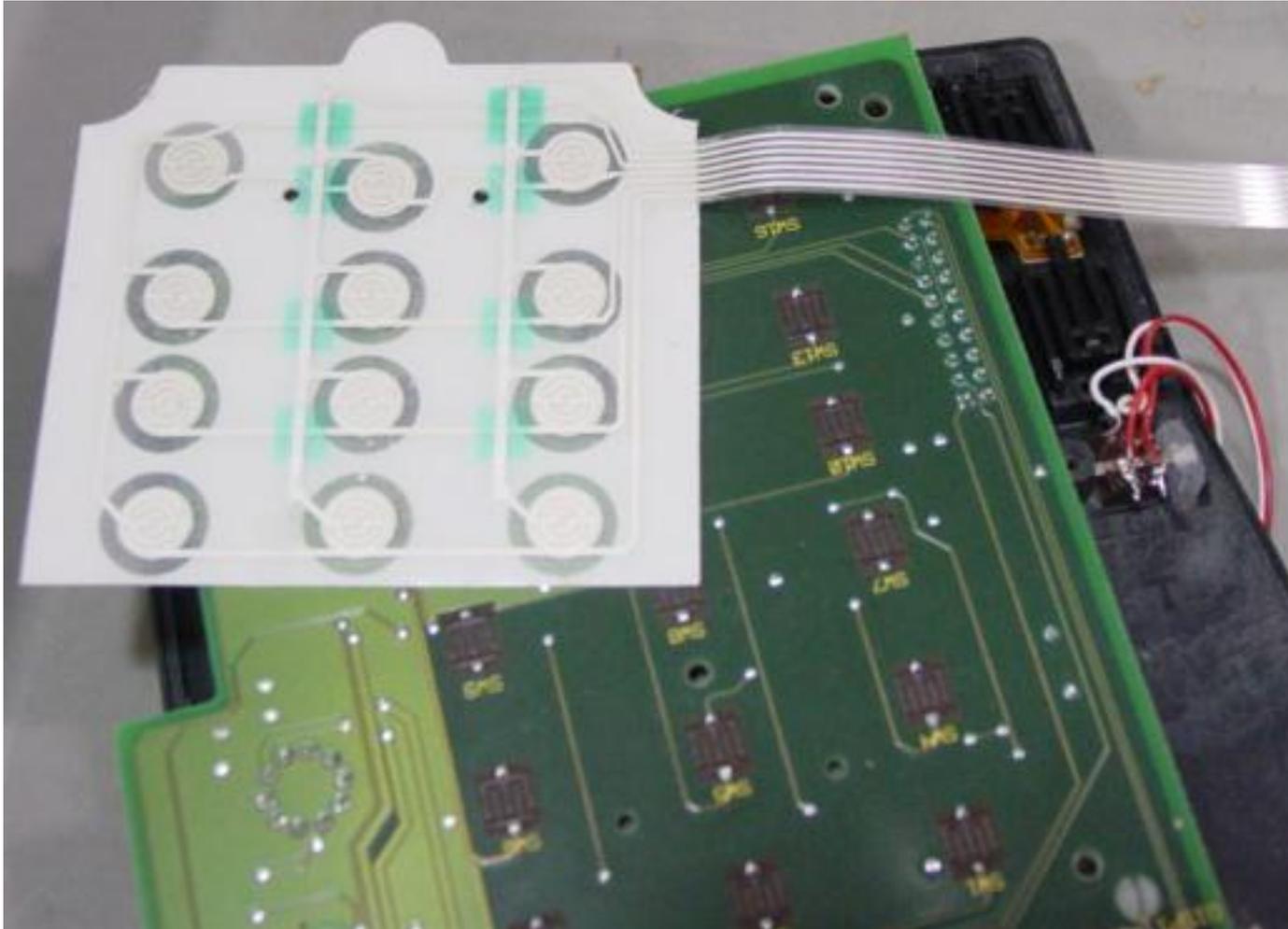
Tampered



PED Tampering



Membrane keyboard to capture PINs



Preventive Measures for PED Tampering



- Replace vulnerable PEDs as quickly as possible
- Train staff to regularly inspect PEDs visually to identify anything abnormal such as
 - Missing or altered seals or screws
 - Extraneous wiring, holes in the device, or the addition of labels
 - Overlay material used to mask damage from tampering
- Ensure PEDs are physically secured / locked down to counters

Review Visa's Terminal Usage Best Practices:

“Point-of-Sale Terminal Tampering Is a Crime ...and You Can Stop It”

www.visa.com/cisp



Point-of-Sale Terminal Tampering Is a Crime . . . and You Can Stop It

Increasingly, criminals with sophisticated tools are actively targeting vulnerable merchant point-of-sale (POS) terminals to steal payment card data and PINs for counterfeit fraud purposes. That's the bad news! The good news is that all acquirers, merchants, and processors can take appropriate steps to eliminate POS terminal weaknesses and the possibility of POS tampering.

Criminal gangs worldwide are illegally accessing active POS terminals and modifying them by inserting an undetectable



What to do if PED Tampering is Detected



- **Contain and limit the exposure**
 - Remove/unplug suspected PED(s) from your network
 - Secure and safeguard all PEDs
 - For multi-lane locations, track PEDs to a specific lane/register
 - Large merchants should have incident response plans for compromise events

- **Alert all necessary parties**
 - Follow steps in Visa's *What to do If Compromised* document on www.visa.com/cisp
 - Notify your sponsoring merchant bank and processor
 - Notify Visa Fraud Control
 - Notify your PED vendor
 - PED Vendors must notify the PCI Security Standards Council

- **Notify Visa Incident Response team** if unable to contact sponsor bank:
 - **U.S.** – (650) 432-2978 or usfraudcontrol@visa.com
 - **Canada** – (416) 860-3090 or CanadaInvestigations@visa.com
 - **Latin America & Caribbean** – (305) 328-1713 or lacfraudinvestigations@visa.com

Securing the Payment System



Visa data security programs drive payment system security

PCI Data Security Standard (PCI DSS)

- Drive PCI DSS compliance to ensure entities protect cardholder data

PCI PIN Security Requirements

- Advance compliance to prevent PIN compromises

PCI PIN Transaction Security (PTS) Testing program



PCI Payment Application Security Standard (PA-DSS)

- Promote development and use of secure payment applications

Compromised PIN-Entry Device List



- Review PEDs in use to identify any known vulnerable devices
- *Visa Bulletin* available on www.visa.com/cisp
- Take precautions to secure all PEDs in use...or in storage



VISA

Visa Security Alert

16 November 2012

Help Protect Cardholder Data From Attacks on PIN Entry Devices
U.S. | Acquirers, Processors, Merchants, Agents

To promote the security and integrity of the payment system, Visa is reminding clients, merchants and payment system participants of their responsibility to protect cardholder account and PIN data.

Criminals trying to obtain cardholder account and PIN data at the point of sale (POS) frequently target PIN Entry Devices (PEDs) that are known to be vulnerable. Last year, Visa alerted clients that the VeriFone Everest Plus PED was used in tampering and skimming attacks.

Evidence indicates that these devices were removed from the point of sale and replaced with modified devices designed to capture magnetic stripe card and PIN data, which was then transmitted to criminals wirelessly. Surveillance footage shows that the suspects were able to remove a PED and install a modified device in less than one minute.

Recommended Mitigation Strategies

All VeriFone Everest Plus users are encouraged to upgrade to systems that feature the most up-to-date security:

Known Compromised Attended POS PEDs



Compromised Non Lab-Evaluated PEDs

- | Ingenico | VeriFone | Hypercom |
|---|---|--|
| <ul style="list-style-type: none">eN-Crypt 2400C2000 Protégé | <ul style="list-style-type: none">PINpad 101, 201, 2000EverestEverest Plus (-0.X) | <ul style="list-style-type: none">S7SS8 |

Mandatory sunset date July 2010

Compromised Pre-PCI PEDs

- | Ingenico | VeriFone |
|---|---|
| <ul style="list-style-type: none">eN-Crypt 2100 | <ul style="list-style-type: none">Everest Plus (-1.X) |

Mandatory sunset date Dec. 2014 or earlier!

Compromised PCI PEDs

- Ingenico
- i3070MP01
 - i3070EP01

Visa has no sunset dates for PCI approved PEDs

Compromised PEDs listed on www.visa.com/cisp

Merchant Best Practices to Prevent Skimming

1. Implement a terminal authentication system to detect internal serial number or connectivity changes
2. Secure terminals / PEDs to counters to prevent removal and secure cable connections
3. Inspect and secure PEDs within unattended self checkout lanes
4. Use terminal asset tracking procedures for devices deployed, stored and shipped
5. Secure stored PEDs and validate inventory against asset records



Security Standards Council TM

Standard: PIN Transaction Security Program Requirements and PCI Data Security Standard
Date: August 2009
Author: PCI SSC PIN Transaction Security Working Group

Information Supplement:
Skimming Prevention –
Best Practices for Merchants

- www.pcisecuritystandards.org/documents/skimming_prevention_IS.pdf

Attended POS PED Categories



Non Lab-Evaluated / Non Visa Approved

- PEDs deployed prior to January 2004
- Mandatory Visa sunset date July 2010

Pre-PCI Approved PEDs

- Deployed since January 2004
- Expired on Dec. 2007
- Mandatory Visa sunset date Dec. 2014
- Listed on:
www.visa.com/cisp

PCI Approved PEDs

- PEDs deployed since Dec. 2007
- 253 V1 PEDs expire April 2014
- Visa has no sunset date for PCI Approved PEDs
- Listed by PCI SSC



Best Practices for POS PED Acquisitions:

▶ **Locate PED on PCI PTS website to validate approval status**

▶ **Keep print screen of PCI PED approval with PO**

▶ **Purchase the latest version of PCI PEDs when possible – V3**

Pre-PCI PIN Entry Device Listing



Pre-PCI PED Usage Rules

1. Entire list of devices are expired
2. Expired PEDs cannot be purchased or newly deployed
3. All attended Pre-PCI POS PEDs must be retired by December 2014
4. Entities should plan now to comply with Visa mandatory sunset date
5. Pre-PCI PIN Entry Device List

www.visa.com/pin

Visa Approved PIN Entry Devices | Visa Partner Network



Pre-PCI PIN Entry Device List

Last Update: 27 Mar 2008
68 Vendors, 212 Devices

1 2 3 4 5 6 7 8 | Next >

PED Identifier ¹	Approval Number ²	PCI Version	Device Type ³	Expiry Date ⁴	PIN Entry Option ⁵	TDES Capable ⁶	EMV Level ⁷
Zi Informatica							
PED Identifier¹							
PIN Pad Antivandalico							
hardware # : PP-2000-C ver. 2.9 & 3.0 firmware # : 4.02 applic # :	10024	Pre-PCI	POS-A	31 Dec 2007	Online Only	Fixed	
ATM Exchange							
PED Identifier¹							
3DES Plus							
hardware # : 09-y1xx-00 (*"y" denotes a country code and "xx" denotes model code for kit) firmware # : 414-0224 R2x (EPP), 1.4x (PERI), 1.8x (daughter oard), 2.4x (co-processor) applic # : For use with Diebold models: 106x, 107x, CSP 400, NCR models: 5070, 508x, 5305, 567x, 568x, 587x, 588x, 5890	20037	Pre-PCI	ATM	31 Dec 2007	Online Only	MK/SK	
Banksys							
PED Identifier¹							
C-ZAM SMASH							
hardware # : 9062000000 firmware # : 00.xx.yy (xx>11): Belgian SKBD, using 2-length TDES keys; or 80.xx.yy (xx>04): Swedish SKBD, using 2-length TDES keys applic # :	30004	Pre-PCI	POS-A	31 Dec 2007	Online Only	DUKPT	✓
C-ZAM SPIN							
hardware # : 9062000000 firmware # : 30.xx.yy (xx>11): Belgian SKBD, using 2-length TDES keys; or 80.xx.yy (xx>04): Swedish SKBD, using 2-length TDES keys applic # :	30005	Pre-PCI	POS-A	31 Dec 2007	Online Only	DUKPT	✓
Chungho ComNet							
PED Identifier¹							

PCI PIN Transaction Security Devices



▶ Always validate Hardware, Firmware and Application prior to purchase

For Merchants | PCI Standards & Documents | **Approved Companies & Providers** | Training | News & Events | About Us | Get Involved

Professionals & Services · Approved Companies & Providers · Approved PIN Transaction Security Devices

Approved PIN Transaction Security Devices

Please review the legal conditions and restrictions regarding PCI PTS approval contained in the [Payment Card Industry PIN Transaction Security Testing and Approval Program Guide](#).

PCI Security Standards Council bulletin on determination of PCI approval status for PTS devices Payment Card Industry (PCI) Recognized Laboratories Derived Test Requirements

Additional PIN Transaction Security (PTS) documents are available in the [document library](#).

Search by Company Name, Product Name, Approval Number, Product Type, Version or Expiration Date.

Company: ✓

Product Name:

PIN Acceptance Devices	Non PED	HSM	SCR		
Results: 43 Page: 1 2 3					
Company	Approval Number	Version	Product Type	Expiry Date	
Ingenco www.ingenico.com					
i3380					
Hardware #: I3380MH01, I3380EH01		4-20004	1.x	PED	30 Apr 2014
Firmware #: UniCapt32 2.x.y, UniCapt 32 3.x.y					
Applic #: SSA 01.xx					

www.pcisecuritystandards.org

POS PED Usage, Planning and Acquisitions **VISA**

- Always purchase the highest PED version
- Never purchase or deploy expired PEDs
- Plan now for the Pre-PCI PED sunset date
- Beware of 'bargains' as sunset date approaches
- Remove attended Pre-PCI POS PEDs no later than December 2014
- For more information review **Visa's General PED FAQs**
www.visa.com/cisp

PCI Approved PIN Entry Devices www.pcisecuritystandards.org

PCI PED Version	V1	V2	V3
PED/EPP	283	198	112
PCI PED Expiration	4/2014	4/2017	4/2020

PCI PIN Requirements for Secure PED Usage

PCI SSC released updated *PCI PIN Security Requirements* in 2011

PCI PIN Modifications – Summary of Changes

- New language added to *PCI PIN Security Requirement 29*
- Physical and logical protections must exist for deployed PEDs
- Precautions may include:
 - PEDs physically mounted or tethered to prevent removal
 - Implementation of a terminal authentication system
- Visa effective date for new PCI PIN Security Requirements: July 2012

Requirement	Section(s)	Modification
25	Main Body	<ul style="list-style-type: none"> ▪ Clarified that no other person (not similarly entrusted with that component) can observe or otherwise obtain the component. ▪ Specified that key custodians sufficient to form the necessary threshold to create a key must not directly report to the same individual.
	Normative Annex B	
	Normative Annex A	Increased minimum pass phrase from six to eight characters for Certification and Registration Authority relevant equipment.
	Normative Annex A	Added biometrics as an associated usage authentication mechanism for security tokens
26	N/A	N/A
27	N/A	N/A
28	N/A	N/A
29	Main Body	Specified that precautions must be taken to minimize the threat of compromise of PIN-processing equipment once deployed.
	Normative Annex B	
	Normative Annex B	Specified that secure areas must be established for the inventory of PEDs that have not had keys injected.
30	N/A	N/A

Visa's U.S. Chip Announcement

August 9, 2011



Consider Visa's Chip roadmap as you invest in your next terminal upgrades

- 1 Technology Innovation Program**

Starting October 2012, Visa will eliminate the need for eligible merchants to annually validate compliance with PCI DSS for any year in which > 75% of transactions originate from chip-enabled terminals
- 2 Develop Chip Processing Infrastructure**

By April 2013 Visa will require processors to support acceptance of EMV chip transactions
- 3 Establish Liability Shift**

By October 2015* acquirers/merchants who do not support dynamic data (chip) may be liable for counterfeit fraud

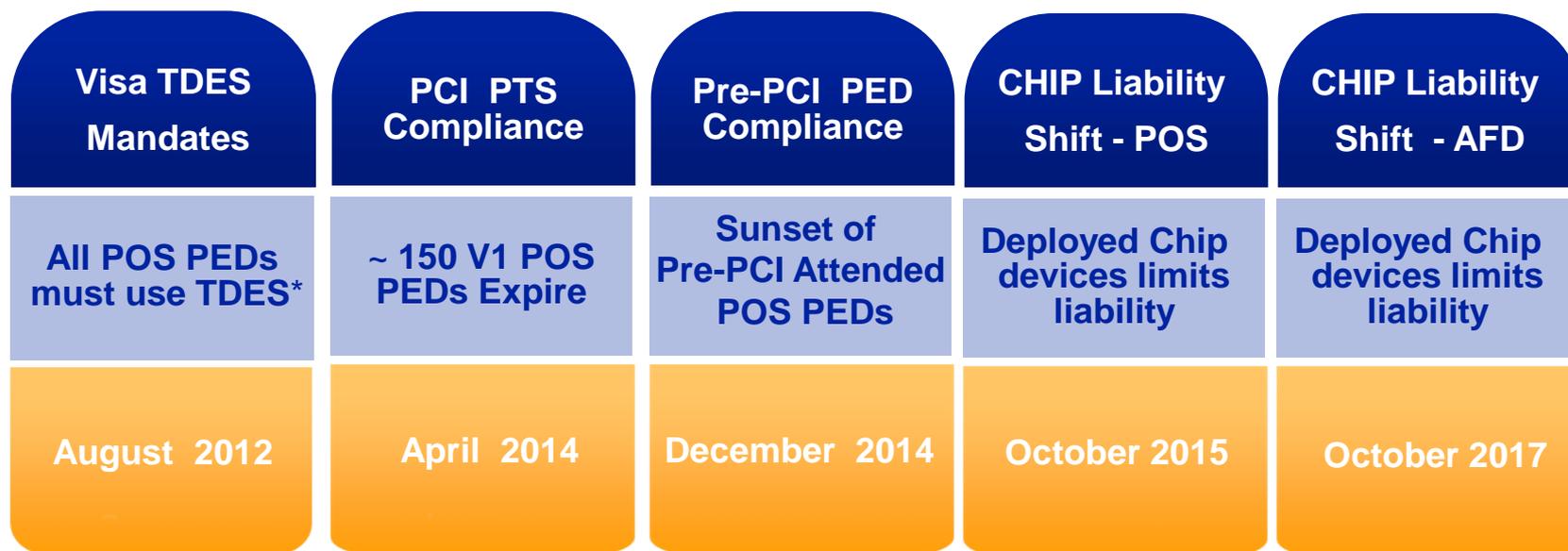
Laying the Groundwork for Dynamic Authentication in the U.S.

* 2017 for Automated Fuel Dispensers

Future Proof POS Acceptance



- Stay ahead of emerging threats by investing in the most secure equipment
- Align PED retirement / usage mandates with Authentication Roadmap
- Adopt a 'touch once' approach



* TBD for US Automated Fuel Dispensers (AFD)

Secure PED Acquisition, Usage and Planning



Acquisitions

- Never purchase expired PEDs
- Always purchase PCI Approved Version 3 PEDs
- Purchase PEDs that are EMV capable

Usage

- Secure PEDs while in stores
- Use a terminal authentication system
- Replace vulnerable PEDs
- Track PED Inventories

Planning

- Retire Pre-PCI Attended POS PEDs by December 2014

Americas Visa PIN Security Trainings



2013 Key Management Training Schedule:

- **PIN Security and Key Management for Plus Agents**
 - February 19, Scottsdale, AZ (English)
- **Key Management & PIN Security Compliance Validation**
 - March 25 – 27, Sao Paulo, Brazil (Portuguese)
 - April 23 - 25, Ashburn, VA (English)
- **PIN Security and Key Management**
 - June 25, Toronto, Canada (English)
 - September 10, Ashburn, VA (English)

For more information go to www.visa.com/cisp

- Trainings are accredited for Continuing Professional Education
- Custom in-house training sessions available
- Contact: VisaBusinessSchool@visa.com

For More Visa PIN Security Information



www.visa.com/cisp

- Compromised POS PED Bulletins
- *Listing of Pre-PCI Approved PEDs*
- *PIN Compliance Validation Framework*
- *Visa PED Frequently Asked Questions*
- *Visa PIN Security Tools and Best Practices for Merchants*
- *Visa PIN Security Program: Auditor's Guide*
- *Visa What to do if Compromised*
- Other PIN security related Bulletins and information
- Global list of ESOs - www.visa.com/merchants/risk_management

Contact: pinusa@visa.com

PCI Security Standards Council

www.pcisecuritystandards.org

- *New PCI PIN Security Requirements V1 Sept 2011*
 - *Visa Effective date July 2012*
- PCI PTS Approved PIN Entry Device List
 - Hundreds of Vendors
 - Over 500 PEDs....but try to purchase V3 PEDs only

